

# Cloud Services

Consistent performance for greater reliability

**Build IT... Secure IT... Modify IT...  
Use IT... Depend on IT**

Northland Communications focuses on developing innovative services that enable our customers to achieve maximum productivity. We bring to every client relationship more than **100 years of experience** in providing Central New York companies with valued solutions for their business telecommunications needs.

Elevate your datacenter to Northland's Infrastructure as a Service (IaaS) platform. **Now is the time** to consolidate and maximize your IT resources.

- + Build and Modify Virtual Private Servers On Demand
- + Move to cost effective SPLA Microsoft™ Licensing
- + Implement an offsite data backup plan
- + Attach to secure remote data storage from anywhere
- + Leverage Northland's internet, voice and private networking capabilities

### Let's get started today!

Contact Northland to meet with our certified team of professional network and Microsoft engineers. Let us work with you to explore how Northland's Cloud services can elevate your datacenter.



### Key Features and Benefits of Cloud Services

- + Move all or part of your IT resources into a flexible and reliable computing and storage environment
- + Connect your network and users to Northland through a variety of high bandwidth options
- + Only service providers like Northland can offer Microsoft™ SPLA licensing. Change or upgrade your software with just 30 days notice
- + Reduce operational costs involved with electrical, cooling and expensive hardware upgrades
- + Consolidate with Northland's Voice, Internet and Telephone services for the best in class and best in price value

LOCAL DIALTONE • LONG DISTANCE • HIGH SPEED INTERNET • VOICE & DATA SOLUTIONS • FIBER NETWORK  
STRUCTURED CABLING • WEB HOSTING • CONFERENCE CALLING • AVAYA/NORTEL TELEPHONE SYSTEMS

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