



Bundled Business Services

Let Northland Communications help your business take advantage of the benefits, convenience and savings with customized Bundled Business Services, including voice services for local and long distance calling, telephone systems and dedicated Internet access.

**Consistent performance
for greater reliability**



Northland Communications recognizes that your company is unique and should have communications services that address your specific situation. With our Bundled Business Services, a locally based representative will work with you closely to understand your goals, evaluate your needs, and design an end-to-end package that fits perfectly with your business objectives.

Voice Services

Northland Communications specializes in providing Business Voice Services, with customized options that ideally align with your business plan. And once service is established, your Northland representative will review your account regularly to ensure that you are getting the optimum selection of services for your needs and value for your money.

Our feature-rich voice option packages include:

- + Local Calling
- + Long Distance
- + VOIP
- + Conferencing
- + Toll-free Numbers
- + NorthFlex

Telephone Systems

A division of Northland Communications provides your business with the latest telephone system equipment that is customized to your requirements.

As one of Nortel Networks' longest running distributors in the United States, Northland offers reliable telecom and data installation options that accommodate everything from a small business to a major conglomerate with multiple locations.

Our systems are complete solutions that seamlessly integrate on-site equipment with telephone company services. Northland's skilled engineers are extremely involved in the process, from project management during implementation to final system tune-up to testing after installation. We also conduct audits of your communications traffic and workflow patterns, then recommend and implement system improvements that will increase efficiency and optimize performance.

Internet/Data Services

Northland Communications knows that for Internet plans, one-size does not fit all. We evaluate your needs and deliver a custom-configured Internet solution with features and options unparalleled in value and flexibility.

Features of Northland's Internet/Data Internet Services include:

- + High Speed Access
- + E-Mail
- + Web Hosting
- + Collocation
- + Wireless Access
- + MPLS

Our Internet solutions include installation and configuration of the hardware we supply, plus full support and ongoing monitoring. We work as a team with your technical staff during installation and conduct a thorough test of all new equipment

The Bundle Value

At Northland, our Bundled Business Services not only include the latest technology, but provide the unmatched advantage of dealing with one vendor for managing your service. This single point of contact translates into an end-to-end understanding of your business and its communications solution. The value of our enhanced troubleshooting capabilities, which are derived from the elimination of finger-pointing to outside vendors, is immeasurable. Additionally, one bill makes it remarkably easier to manage costs.

And importantly, Northland Communications brings more than 100 years of experience in providing Central New York companies with valued solutions for their business telecommunication needs.

For more information:

please call [1-800-499-8421](tel:1-800-499-8421)
or visit us at www.northlandcom.com