

BUSINESS UNLIMITED

Sophisticated System. Low Cost. No Hassle.



With Northland's hosted solution, you can have it all. Your system and services are custom designed for your business, to give you every feature you need, at a low monthly price you will love.

- + HD voice and video + Mobility
- + Call forwarding or transferring + Auto Attendant
- + Personal conference bridge + Paging

What if there is a new feature?

You'll get them too, with a software update sent directly to your phone system, at no additional cost.

Increase productivity. Imagine if your employees could work from home, a hotel, or the golf course, while still being connected to the telephone system at the office. With the ability to transfer calls, have music on hold, set up conference calls, or have the line answered with an automated system, there is a seamless connection between the office and the caller, every time.

NUMBER OF USERS	VALUE	STANDARD	PREMIUM
	CommPortal Management Audio Conferencing Local + Long Distance Voicemail to Email	SIM Ring Caller ID Easy Attendant Music on Hold	<i>Value plus:</i> Accession Mobile + Desktop Instant Messaging Presence Outlook Integration
3 - 19	\$24.00	\$34.00	\$40.00
20 - 49	\$22.00	\$32.00	\$38.00
50 - 99	\$20.00	\$30.00	\$34.00
100 - 250	\$18.00	\$28.00	\$32.00

See reverse side for monthly pricing with phone model.



ADD-ON OPTIONS	SWITCHES + FIREWALL		
Easy Attendant	\$5.00	12 port POE+	\$22.00
Premium Attendant	\$15.00	24 port POE+	\$27.00
Accession Meeting 100 Participants	\$25.00	Sonicwall (one time cost)	\$689.00

Monthly Cost Per User / Per Month Reflected

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Features + Solutions



User Features	Value	Standard	Premium
Account Codes	+	+	+
Admin Portal	+	+	+
Automatic Call Back + Automatic Recall	+	+	+
Business Call Manager (BCM)	+	+	+
Call Hold + Call Park	+	+	+
Call Logs	+	+	+
Call Pickup + Call Pickup Groups	+	+	+
Call Transfer	+	+	+
Call Waiting	+	+	+
Caller ID	+	+	+
Click to Dial	+	+	+
Contact Management	+	+	+
Desk Phone Customization	+	+	+
Do Not Disturb	+	+	+
Easy Attendant (Auto Attendant)	+	+	+
End User Web Portal	+	+	+
Intercom Codes	+	+	+
Multi-Line Hunt Groups	+	+	+
Multiple Call Appearances	+	+	+
Music on Hold	+	+	+
Paging/Intercom Features	+	+	+
Shared Line Appearance	+	+	+
Short Codes	+	+	+
Speed Dial	+	+	+
Voicemail + Voicemail to Email	+	+	+
Call Jump		+	+
CRM Integration		+	+
Accession			
Mobile App + Desktop Client		+	+
Instant Messaging		+	+
Presence		+	+
Outlook Integration		+	+
Accession Meeting			
4-Participant Web Meeting			+
Video Conferencing			+
Screen Share			+
Uplift to Web Meeting from Chat			+
Collaborative White Board Tool			+
Remote Desktop Control			+

PRICING INFORMATION AND PHONE MODELS

- + Pricing shown is monthly recurring charges, per user.
- + On Site Installation available – contact us for a quote.

6867I MODEL – MITEL Desk Phone

Add to your solution for +\$5/user per month



- Key Features:
- + HD Voice
 - + GigE
 - + 6 Programmable Line Keys
 - + 4 Soft Keys
 - + 3.5" Color Display

6863 MODEL - MITEL Light Use Phone

Add to your solution for +\$3/user per month



- Key Features:
- + HD Voice
 - + 3 Programmable Line Keys
 - + Dual Ethernet Ports
 - + Monochrome LCD
 - + 2.75" Graphical Display

VSP600 – VTech Cordless Phone

Add to your solution for +\$5/user per month



- Key Features:
- + 2 Soft Keys
 - + 90 x 65 Pixels LCD Resolution

YEALINK Conference Phone

Wireless: \$10/user per month Wired: \$5/user per month



- Key Features:
- + Optima HD Voice, Full Duplex Technology
 - + 5-Way Conference Call