



Quality Connections

*Over 110+ years of providing
telecommunication services and
connecting our local community*



We Launched Our 'Good Neighbor' Program in 2020

Our emphasis was to partner with non-profit organizations to provide the technology and support they needed to help power their organizations.

When companies were forced to close and work remotely at the start of the Covid-19 Pandemic, many were not prepared. We provided full remote licenses to our technology at no cost to those who needed our support to run their communications. Between our technology, parts, labor, service, and customer support, we gave over \$800,000 alone during the pandemic.

For our non-profit partners, Good Neighbor is just the beginning as we plan to enhance our commitment to our communities through continued sponsorship, support, and collaboration. Our Good Neighbor program allows our community to collaborate, share insights, discuss various initiatives, and most importantly, help our peers and their customers.

We are a company driven by our communities and our goal is to be remembered as a good neighbor. We take great pride in living and working in Central New York.



// A good
neighbor
since 1905. //



OUR LOCAL COMMUNITY PARTNERS

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| Access CNY | Food Bank of Central New York |
| American Heart Association | Good News Center |
| Arc Herkimer | Hiscock Legal Aid Society |
| ARISE Foundation | House of the Good Shepherd |
| Jim and Juli Boeheim Foundation | Interfaith |
| Boy Scouts of America | Meals on Wheels of Syracuse |
| Bubba's Beds | MVHS |
| Catholic Charities | Nascentia Health |
| Crouse Health Foundation | Practice Resources LLC |
| David's Refuge | United Way of the Mohawk Valley |
| Erie Canal Museum | Utica University |
| Father Champlin's Guardian Angel Society | Westernville Fire Department & Library |

As a company helping businesses in CNY for more than 100 years, we truly believe in giving back to the communities we serve.

We directly support the causes we care about as a way for us to express our gratitude for what we've achieved over the last century.

We love our community and we strive to support its people and organizations the very best we can.

What Our Partners Are Saying

"United Way of the Mohawk Valley has partnered with Northland for decades in a number of different ways. They've helped to power all the work that we do."

-Erin Matt, Executive Director

"Symphoria: The Orchestra of Central New York is proud to be a client of Northland Communications. In addition to excellent customer service for our business, Northland Communications' commitment to lifting up our community and bringing people together makes them an inspiring partner. Any time we need assistance from the team, we connect with a real person right away, and they are happy, patient, and understanding as they help us to get on our way. Symphoria loves Northland!"

-Pamela Murchison, Executive Director

"This is but one example of how the Good Neighbor program has helped all of us get through this trying time. We can't thank Northland Communications enough for sharing their community spirit with all of us. We have a slogan at Meals on Wheels of Syracuse, 'Together, We Can Deliver!' That fits for us and for the whole community."

-Michael Nortman, Community Relations Director

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