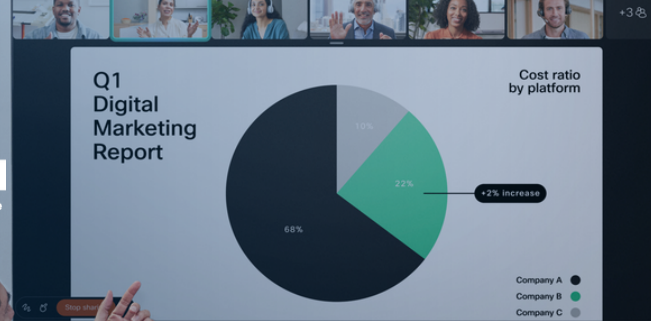


NorthX

with Webex
Connect | Collaborate | Engage



Meet NorthX with Webex

Your single app to call, meet, and message.

Tired of Managing Multiple Communication Systems?

NorthX with Webex offers a single, all-in-one solution that combines powerful collaboration features with reliable PSTN calling.



Simplified Vendor Management: One provider, one bill, one point of contact.

Say goodbye to juggling multiple contracts and support channels for phone systems and collaboration tools. NorthX with Webex from Northland makes it simple.



Seamless Communication: Handle both internal and external calls from a single platform.

NorthX with Webex integrates both internal (VoIP) and external (PSTN) calling into a single platform, providing a consistent user experience. Employees no longer have to switch between different systems or devices when handling calls.



Dedicated Support: Get faster issue resolution with local support.

Our support team is local so we can come on site quickly when needed, we work to resolve your issues, not get you off the phone. All your support requests are managed by advanced technicians, reducing the time spent on troubleshooting.

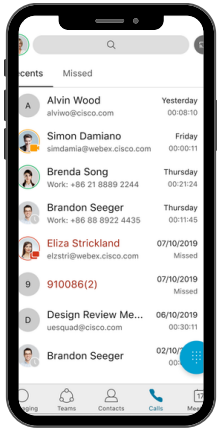


Cost Efficiency: Benefit from bundled pricing and predictable costs.

NorthX with Webex offers a single contract and bundled pricing, allowing you to better manage your IT budget and avoid unexpected expenses while also eliminating the need for on-premise hardware.

Your Modern, Unified Communication Solution.

Simplify your communications and streamline your business with NorthX with Webex.

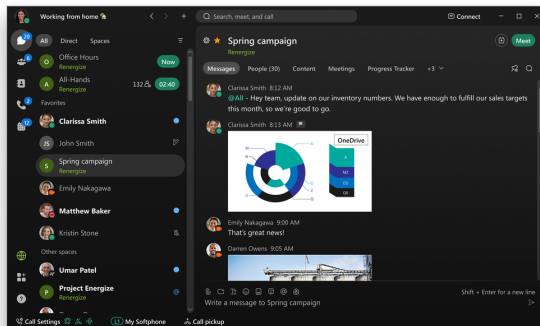


Replace Your Legacy PBX: Upgrade to a modern, cloud-based solution.

Upgrade to a state-of-the-art communication system that is more reliable, scalable, and feature-rich than traditional PBX systems. You can benefit from faster call setup times, better audio quality, and advanced features like call recording and voicemail-to-email.

Improve Collaboration: Enhance team productivity with advanced features.

NorthX with Webex offers a range of collaboration tools, including video conferencing, instant messaging, and file sharing, to help teams work together more effectively. Advanced features like screen sharing, whiteboarding, and real-time translation can enhance communication and collaboration between team members.



Boost Customer Satisfaction: Provide a better communication experience for your customers.

A modern, reliable communication system can enhance the customer experience by providing better call quality, faster response times, and more convenient communication options.

Technology Tailored To You

Customize your solution to meet your needs!

- **Enhanced Voice:** Available with or without SMS, this plan is best for smaller organizations with one location needing to move communications to the cloud.
- **Webex Calling:** Available with or without SMS, this plan is best for midsize organizations looking for essential calling and meeting capabilities.
- **Webex Suite:** Available with or without SMS, this plan is best for midsize and enterprise organizations with multiple locations in need of expanding capabilities.
- **Customer Assist:** Best for organizations who need low-end professional key contact center capabilities and do not need the advanced features of a comprehensive contact center solution.
- **Webex Meetings:** Best for any size organization looking for remote meeting capabilities.
- **Common Areas:** Great for meeting rooms, break rooms, lobbies and more.

Enhanced Voice

CALLING

- Webex app (softphone + mobile)
- Desk phone option available
- Basic calling features
- Call recording
- Call back
- Integrations (Teams, Outlook, Slack)

Webex Calling

CALLING, MEETINGS, MESSAGING

- All Enhanced Voice features plus:
- 70-minute meeting duration
- Messaging
 - AI assistant for space summaries, help rewriting and translating messages

Webex Suite

CALLING, MEETINGS, MESSAGING

- All Webex Calling features plus:
- Unlimited meeting duration with 1,000 attendees
- 10 GB cloud meeting recording
- AI assistant for meetings
 - Catch me up
 - Summaries
 - Transcripts

Customer Assist

CALLING, MEETINGS, MESSAGING, CUSTOMER ASSIST

- Webex app
- Meetings
- Messaging
- Contact center capabilities:
 - Queue management
 - Screen pops
 - Analytics
 - Reporting

Webex Meetings

MEETINGS

- AI assistant for meetings
- Secure lobby
- Closed captions
- Co-host privileges
- Advanced noise cancellation
- Unlimited meeting length with up to 1,000 attendees
- 10 GB cloud meeting recording

Voice & Enhancements



Cisco 9871



Key Features:

- ✓ 5" HD Color WVGA Display
- ✓ High-Def Touchscreen
- ✓ Built-in Bluetooth/WiFi
- ✓ Executive Level Functionality

Cisco 9861



Key Features:

- ✓ 5" Color LCD Display
- ✓ 10 Programmable Keys
- ✓ Built-in Bluetooth/WiFi
- ✓ Mid-Range Functionality

Cisco 9851



Key Features:

- ✓ 3.7" Color LCD Display
- ✓ 6 Programmable Lines
- ✓ Easy to Use, Entry-Level

Cisco 9841



Key Features:

- ✓ 3.5" Grayscale LCD Display
- ✓ 4 Programmable Lines
- ✓ Common Area Use Only

9800 KEM Expansion Module



Key Features:

- ✓ Supports Between 40 to 120 Lines (varies by model)
- ✓ 2 Pages of 20 Programmable Buttons
- ✓ Ideal for Receptionists/Assistants
- ✓ Models 9851, 9861, 9871

Cisco 8832



Key Features:

- ✓ VoIP Conferencing Solution
- ✓ 360° Voice Pickup and Microphone Expansion
- ✓ Ideal for Conference Rooms, Boardrooms, and Executive Spaces

Cisco 6825



Key Features:

- ✓ Power User Cordless with 4 SIP Lines
- ✓ 3-color LED Display
- ✓ Optional Wired and Bluetooth Headset
- ✓ Polyphonic Ring + Vibration Alert
- ✓ Battery life is 17 Talk Hours or 200 Standby

Cisco 6825 Ruggedized Option



Key Features:

- ✓ Rugged Design for Challenging Environments
- ✓ 3-color LED Display
- ✓ Optional Wired and Bluetooth Headset
- ✓ Polyphonic Ring + Vibration Alert
- ✓ Battery Life is 17 Talk Hours or 200 Standby

Headsets



Cisco 531



Key Features:

- ✓ Wired Headset
- ✓ Mono Speaker w/ Boom Mic
- ✓ HD Voice Audio
- ✓ On-Cable Call Control Buttons

Cisco 532



Key Features:

- ✓ Wired Headset
- ✓ Dual Speaker w/ Boom Mic
- ✓ HD Audio Voice
- ✓ On-Cable Call Control Buttons

Cisco 561



Key Features:

- ✓ DECT 6.0 Compatible
- ✓ Mono Speaker w/ Boom Mic
- ✓ 10 Hours of Battery Life
- ✓ HD Audio Voice
- ✓ 300' of Wireless Range
- ✓ Standard or Call Control Base

Cisco 562



Key Features:

- ✓ DECT 6.0 Compatible
- ✓ Dual Speaker w/ Boom Mic
- ✓ 10 Hours of Battery Life
- ✓ HD Audio Voice
- ✓ 300' of Wireless Range
- ✓ Standard or Call Control Base

Cisco 730



Key Features:

- ✓ Wireless Over-Ear Headset
- ✓ Bluetooth 5.0/5.2 Connectivity
- ✓ 20 Hours of Battery Life
- ✓ ANC & AI Voice Mics

Cisco 950



Key Features:

- ✓ True Wireless Earbuds
- ✓ Bluetooth 5.2 Connectivity
- ✓ 5 Hours of Battery Time + Charging Case
- ✓ Waterproof with On-Ear Controls

Enhance Your Solution

Switches & Firewalls:

WiFi + Managed Router with Basic Firewall

4 Port POE+ | 8 Port POE+

16 Port POE+ | 24 Port POE+